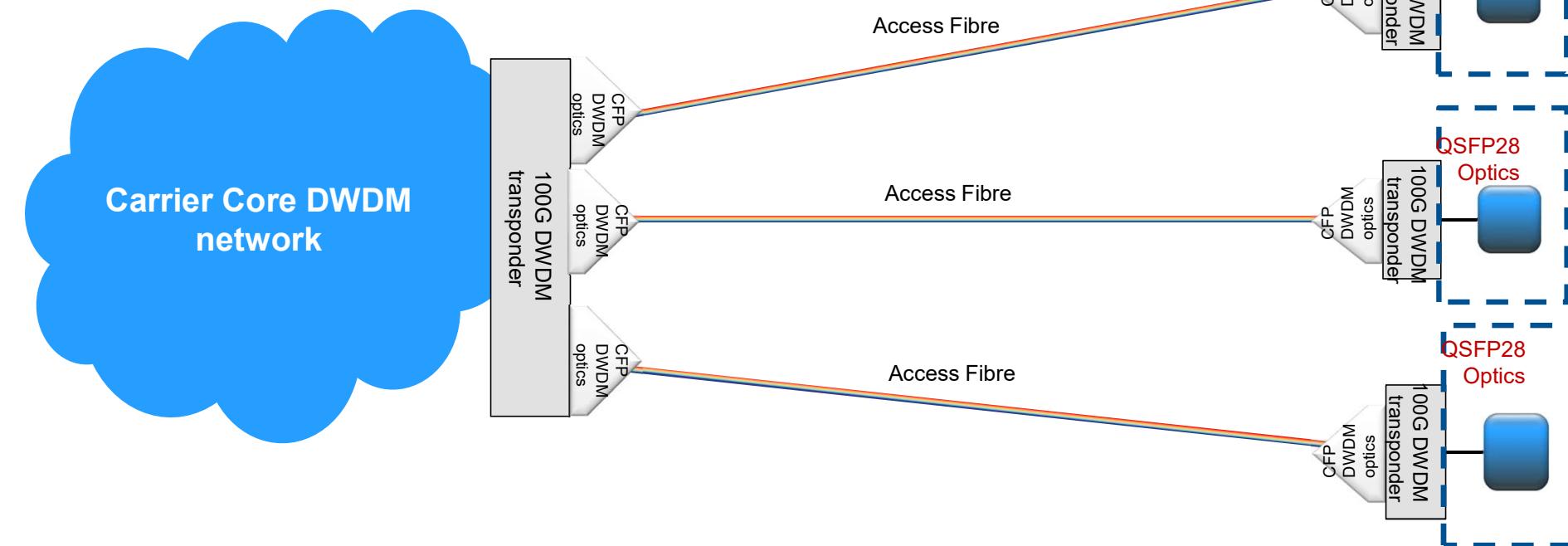
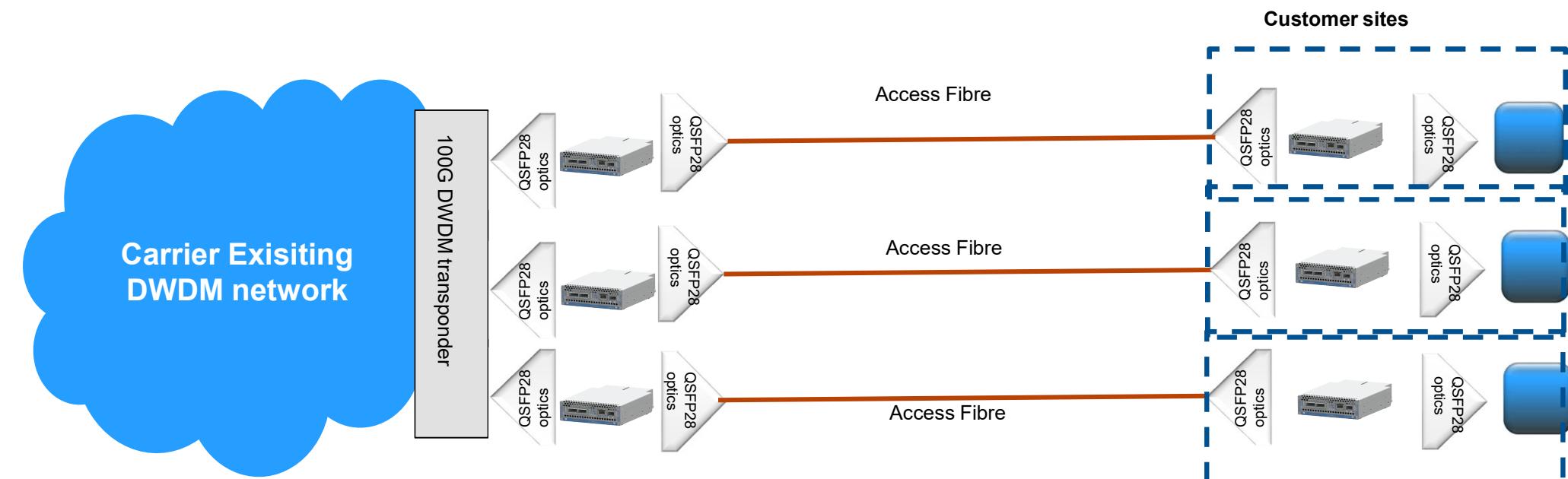


Current way to deliver 100G to customer sites



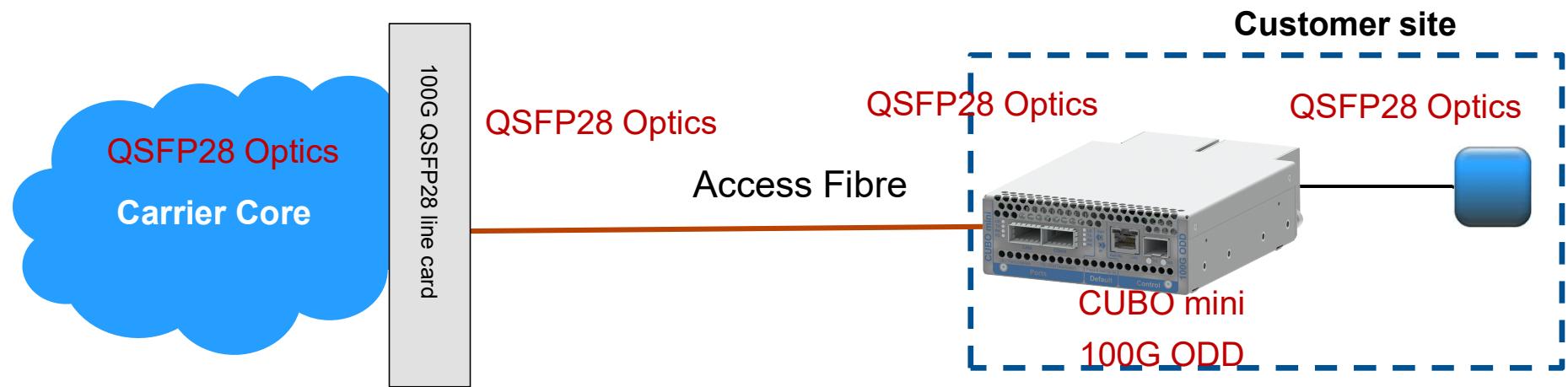
Transponder with CFP is expensive and complex to install

New way to deliver 100G to customer sites



Need a cost effective, simple to install optical demarcation device

New thinking to deliver 100G to customer site



You don't always need CUBO mini at Core site